



Nexus Logistics is a national intermodal supply chain solution business offering container logistics and distribution services underpinned by strong collaborative principles.

Nexus Logistics' solution to the market will utilise Ports of Auckland's Wiri Intermodal Freight Hub (WIFH) to address the widely acknowledged inefficiency of the current container distribution logistics model, whereby significant financial and environmental wastage occurs as empty containers are repositioned out of import dominant Auckland to neighbouring regions including the South Island to meet export container requirements.

Under the current market model the cost of this inefficiency – together with the associated risk of supply chain disruptions – is borne, directly or indirectly, by all stakeholders in the import / export supply chain.

Nexus Logistics will, via this IFH network, and based on its collaborative approach to transport and cross docking operations, deliver a commercial platform to address the above market inefficiencies.

In addition to WIFH, the Nexus Logistics market offering will leverage a developing network of intermodal freight hubs owned and operated by Ports of Auckland or others including the recently announced IFH in Longburn, Palmerston North.

In conjunction with the strength of the regional partners, this will offer customers flexibility and choice, linking service providers together to provide an integrated, independent logistics network across New Zealand, a true 4PL.

Utilising an optimal mix of road, rail and coastal transport capacities and services, Nexus Logistics will facilitate an efficient flow of cargo across New Zealand, offering an unmatched customer solution.

The solution will maximise the efficiency of the overall container logistics pipeline for importers, exporters, shipping companies and other stakeholders, supporting international trade, minimising environmental impacts and boosting national productivity.

Key aspects of the Nexus Logistics business model include:

- ▶ Comprehensive, nationwide, independent intermodal container logistics and distribution solution
- ▶ Open, collaborative, optimised supply chain solution, accessible to all supply chain stakeholders
- ▶ Maximum customer choice
- ▶ Strong commitment to 'best of breed' operator independent approach
- ▶ Smart use of technology, enabling the efficient handling of New Zealand exports and imports
- ▶ Addresses embedded structural inefficiencies in container logistics market and creates step change in container import / export sector
- ▶ Reduces complexity and improves risk mitigation

How Nexus Logistics can add value to your export and import supply chain

- ▶ Nexus Logistics understands the role played by domestic transport costs and the lead time to market associated with containerised exports and imports. These supply chain elements affect both:
 - The competitiveness of New Zealand exporters; and
 - The price of imported goods for New Zealand consumers.
- ▶ Nexus Logistics' focus will be to offer or facilitate single segment through to end-to-end logistics solutions that provide choice to customers in terms of transport operators, cross docking providers and other related service providers along the intermodal chain
- ▶ This unconstrained choice will provide market optimised solutions that focus on cost efficiencies and service delivery, providing improvement in these supply chain elements to drive synergistic value for all stakeholders

Strength of combined partnership:

Nexus Logistics draws on the experience and capability of both its shareholding partners, Ports of Auckland and Netlogix, and will provide a conduit to truly engage with cargo owners, shipping companies and other stakeholders, to help develop the national supply chain infrastructure.

- ▶ Ports of Auckland is the port for New Zealand's largest city, Auckland. It is the country's largest container port and New Zealand's import hub, its premier cruise port and the main vehicle import gateway. A key partner to export and import industries, Ports of Auckland is 100% owned by Auckland Council Investments Ltd, for the benefit of Auckland Ratepayers.
- ▶ The Netlogix group is an information and knowledge based logistics solutions provider specialising in the transport and logistics service market. It offers a full suite of freight transport services using leading edge and web based technology solutions and based on an innovative business model underpinned by strong collaborative principles. It currently operates a nationwide network servicing virtually every New Zealand town and city, for a variety of major and mid-sized customers.

Providing Customer Value through:

- ▶ **National coverage**
- ▶ **Enhanced customer choice**
- ▶ **More efficient and effective container and cargo logistics solution**
- ▶ **Reduced complexity and risk**





Ports of Auckland Ltd

Sunderland Street
Mechanics Bay
Auckland 1010
P: 09 348 5000

Stephen Owles

M: 021 930 894

Netlogix Ltd

644 Great South Road
Ellerslie
Auckland 1051
P: 09 580 2685

Chinthaka Abeywickrama

M: 027 441 5838